



金朝陽集團有限公司* SOUNDWILL HOLDINGS LIMITED

Stock Code: 878.HK

2021 Interim Results

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Company Overview



About Soundwill

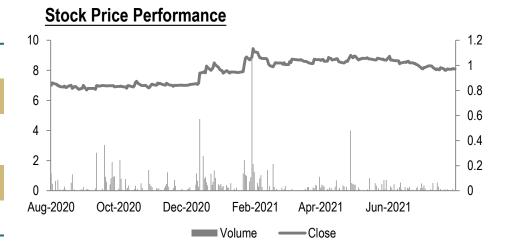
Stock code 878.HK

Listing date March 1997

No. of issued shares 283,308,635 shares (as at 27 Aug 2021)

Share price (as at 27 Aug 2021) HK\$8.00

Market cap (as at 27 Aug 2021) HK\$2.26 billion



A niche property play in Hong Kong with proven track record in property redevelopment

- Completed more than 100 redevelopment projects since its inception 30 years ago
- Mainly focused on buildings with high potential redevelopment value in Hong Kong
- Actively participated in urban redevelopment

Property Investment







Commercial



Residential



Industrial





Milestone



Causeway Bay













Causeway Bay





Wan Chai



Tai Hang



WarrenWoods

Kwai Chung







Soundwill's Footprint





Commercial



Residential



Property Investment









Building



1-3 years

building plan

• Sale of un-developed land sites

after site re-zoning & modifying

Property Redevelopment Strategies



3-5 years

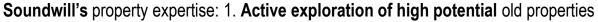
 Property Development – selfdevelopment of residential / commercial / industrial properties for resale



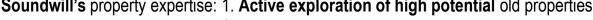
5 years or above

• Property investment & leasing self-development of commercial properties in prime areas





- 2. Purchase premium properties at opportunity times
- 3. Raise property quality

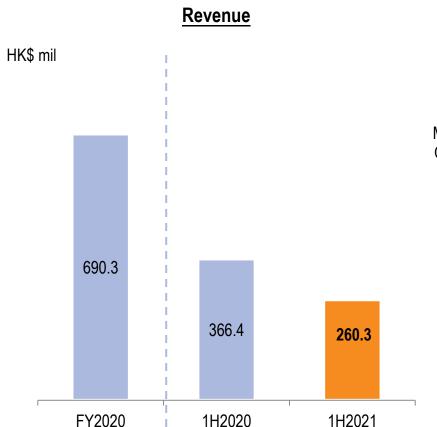






2021 Interim Results Highlights

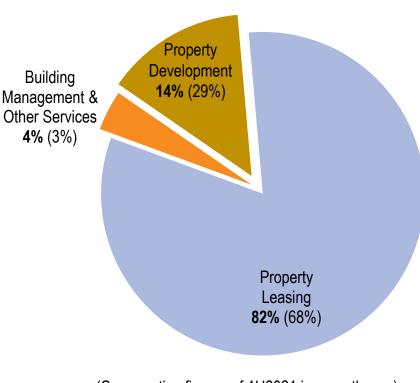




Decrease in revenue from property sales and rental income

Soundwill Plaza and Midtown continued to maintain high occupancy rate

Revenue by business segments



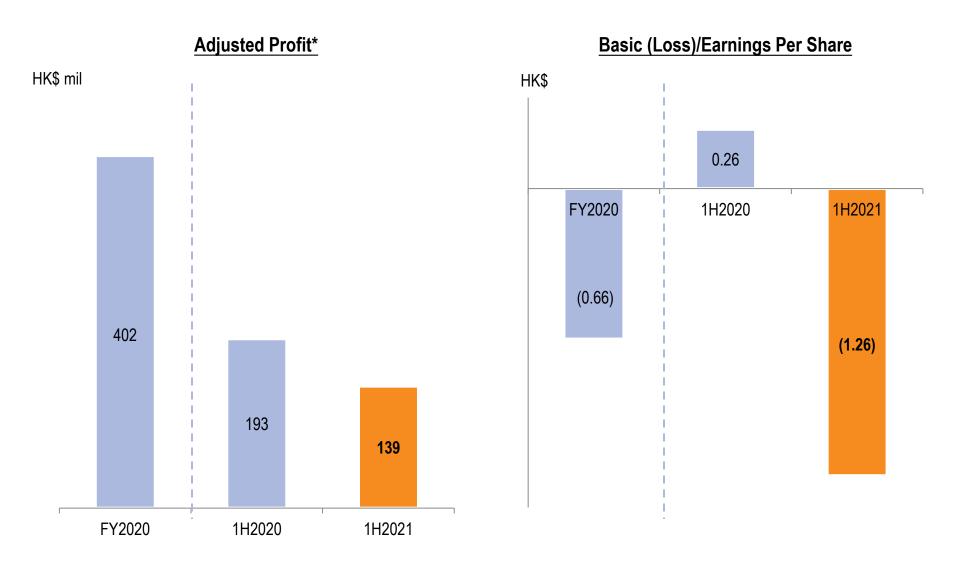
(Comparative figures of 1H2021 in parentheses)

Revenue composition

- Property development: Sales of properties under development
- Property leasing: Rental, signage rental income and rental under mini-storage operation
- Building management and other services







^{*} Exclude net gain/(loss) on fair value adjustments on investment properties, gain/(loss) on disposal of subsidiaries and impairment loss on loan receivables



Balance Sheet Highlights



| | As at 31 Dec 2020 (HK\$ mil) | As at 30 Jun 2021 (HK\$ mil) | Change |
|--|---------------------------------|---------------------------------|----------------|
| Total assets | 23,137 | 23,205 | ↑0.29 % |
| Net assets | 20,387 | 19,981 | ↓1.99% |
| Cash and bank deposit | 1,027 | 1,524 | ↑48.39% |
| Total borrowings | 1,852 | 2,321 | ↑25.32% |
| Gearing ratio* | 9% | 12% | ↑3 p.p |
| Net of cash gearing ratio [#] | 4.0% | 4.0% | - |

^{*} Gearing ratio = Total debt / Total equity

^{*} Net of cash gearing ratio = (Total borrowings – Cash and bank deposit) / Total equity







Top class rental property in the prime location of Causeway Bay





Soundwill Plaza, Causeway Bay

- Total leasing GFA: 245,105 sq. ft.
- Prime location in one of the world's most expensive districts
- Destination of choice for international brands

Leasing status (as at 30 Jun 2021)

| Floor | GFA (sq. ft.) | Occupancy rate |
|--------------|------------------|----------------|
| G/F & 1/F | 18,269 | 100% |
| Upper levels | 226,836 | 92% |



SWP Current Tenants (as at 30 Jun 2021)





3-39/F



































































Street level





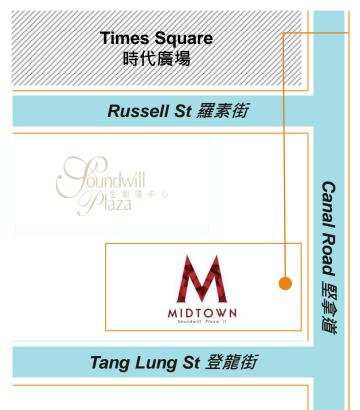








Top class rental property in the prime location of Causeway Bay



New Rental Income Growth Driver





Soundwill Plaza II - Midtown, Causeway Bay

- Total leasing GFA: 218,000 sq. ft.
- Quality tenants:

















































Leasing status (as at 30 Jun 2021)

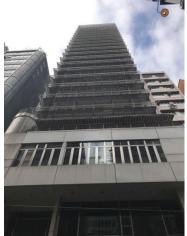
| Floor | GFA (sq. ft.) | Occupancy rate |
|------------|---------------|----------------|
| Non-dining | 127,775 | 86% |
| Dining | 90,225 | 78% |
| Total | 218,000 | 83% |





Investment property





10 Knutsford Terrace, Tsim Sha Tsui

- Total leasing GFA: approx.114,000 sq. ft.
- New leasing specifications



| Floor | GFA (sq. ft.) | Occupancy rate |
|------------|---------------|----------------|
| G/F – 3/F | 20,000 | 100% |
| 4/F – 23/F | 94,000 | 83% |
| Total | 114,000 | 86% |





Kai Kwong Commercial Building, Wan Chai

Total leasing GFA: approx.33,000 sq. ft.

New leasing specification

Kai Kwong Commercial Building

| Floor | GFA (sq. ft.) | Occupancy rate |
|------------|---------------|----------------|
| G/F | 2,400 | 0% |
| 2/F – 21/F | 30,656 | 73% |
| Total | 33,056 | 68% |



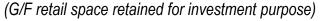


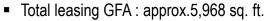
Investment property





THE SHARP, Causeway Bay





New leasing specification



| Floor | GFA (sq. ft.) | Occupancy rate |
|------------------------|---------------|----------------|
| G/F – 2/F Shops 1-3 | 4,570 | 100% |
| G/F Shop A | 1,398 | 100% |



Land Bank & Development Timeline



Project location

Development plan



Causeway Bay Yiu Wa St. and Canal Road East 耀華街及堅拿道東

Commercial development

• Site area: 2,952 sq. ft.

• GFA: 44,000 sq. ft.



「iCITY」 Ta Chuen Ping Street 打磚坪街

- Industrial complex
- Site area: 20,000 sq. ft.
- GFA: 190,000 sq. ft.





Shareholding / Corporate Structure





No. of issued shares: 283,308,635 shares (as at 27 Aug 2021)

^{*} approximately 74.29% held by a trust, in which the Chairman is a beneficiary